

**Government of Maharashtra,
International Fund for Agricultural Development (IFAD)
&
Sir Ratan Tata Trust (SRTT)**

Assisted

**Convergence of Agricultural Interventions in Maharashtra's
Distressed Districts Programme
(CAIM)**



R-NGO Services Handbook

Prepared by

Mr. Dilipsing Bayas, Knowledge Management Expert,

Programme Management Unit (PMU)

Divisional Commissioner Office, Camp,

Amravati, Maharashtra, India.

Pin: 444 602. Tel: - +91-721-2552475 Email: - caim.pmu@gmail.com

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CAUTION: ALL READERS ARE REQUESTED TO CONSULT WITH THE RESPECTIVE ORGANIZATIONS FOR THEIR SERVICES AND CHARGES IF ANY REQUIRED. ANY DECISION BASED ON THIS DOCUMENT IS THE SOLE RESPONSIBILITY OF THE READER. PMU HAS TRIED TO COMPILE THE REFERENCE BOOK FOR ITS STAKEHOLDER AND THIS DOCUMENT IS ONLY FOR INTERNAL CIRCULATION AND NOT ANY OTHER PURPOSE.

CHAPTER 1: BAIF DEVELOPMENT RESEARCH FOUNDATION

1. Name of the organization:

**BAIF Development Research Foundation,
Central Research Station,
Uruli-Kanchan Dist. Pune**

2. Contact Details:

Name: **Dr. A. B. Pande**

Designation: **Senior Vice President**

Address: **BAIF, CRS, Uruli- Kanchan Dist. Pune- 412 202**

Ph No. : **020-26926248, 26926448**

Fax No. **020-26926347**

Email ID: crs@pn2.vsnl.net.in

3. Core Areas/ Expertise of the organization:

BAIF is expertise in following Programmes areas.

Operating in five Programme areas, BAIF provides in innovative, integrated approach to rural development and environmental conservation. The flexibility and extent of the Programme enable BAIF to serve the most disadvantaged by addressing the specific needs of each family, village and local area.

1. Sustainable Livelihood

- Natural Resource Management
- Livestock development- Dairy husbandry
- Agri-business
- Non-farm income generation Programmes
- Capacity building

2. Environmental Sustainability

- Watershed development
- Sustainable Agriculture and Agri-horti-forestry
- Community pastures
- Industrial greenbelt development
- Environmental awareness in schools

3. Women's Empowerment and Gender Equity

- Hardship reduction
- Self Help Groups (SHGs), User Groups, Federations
- Capacity building, Empowerment
- Entrepreneurship Development Microfinance
- Education, health and awareness
- Development of socially challenged women

4. Community Health

- Reproductive health Support

- Training of Mid-wives and Traditional Herbal healers
 - Awareness on hygiene
 - Nutritional supplements
5. Tribal Development
- Integrated tribal development – ‘Wadi’
 - Focus on poor (income <\$1/day)

The professional services (Technical and Managerial) for above mentioned areas can be given to FNGOs. If the FNGOs want to avail the services the professional experts on above mentioned Programme areas then they have to pay following charges.

- a. To & Fro charges of resource persons
- b. Lodging & boarding facilities will be made by the concerned organization for resource persons.
- c. The criteria for billing Professional visits is as under
 - Senior executives/ Technocrats- Rs. 2400 per day
 - Executives- Rs. 1600 per day
 - Senior Officer- Rs.1000 per day
 - In addition to this service tax will be charged as applicable.

Brief information about organization

BAIF Development Research Foundation is a professionally managed non-profit Public Trust established by a noted Gandhian, Late Dr. Manibhai Desai in 1967 under Bombay Public Trust Act of 1950 to promote sustainable livelihood in Rural India. The Institution aims at using degraded natural resources like land, water, livestock and vegetation for developing programs leading to economic and qualitative improvement in economically disadvantaged sections of the rural society.

Vision

Building a self-reliant rural society assured of food security, safe drinking water, good health, gender equity, low child mortality, literacy, high moral values and clean environment.

Mission

BAIF's Mission is to create opportunities of gainful self-employment for the rural families, especially disadvantaged sections, ensuring sustainable livelihoods, enriched environment, improved quality of life and good human values. This is being achieved through development research, effective use of local resources, extension of appropriate technologies and up-gradation of skills and capabilities with community participation. BAIF is a non-political, secular and professionally managed organization.

Village Cluster Development Approach to reach the poorest

A unique approach to identify the problems and needs of poor families and introduce appropriate technologies and services to solve them. To ensure sustainability, self-help groups of men and women of homogenous socio-economic status have been promoted, who have identified their needs and initiated various income generation activities and community development initiatives with facilitation from BAIF.

4. Services that organization can offer to FNGOs:

SN.	Name of department	Areas	Target Group	Expenditure
1.	Training Division	1. Land and agro based Activities (Soil & Water conservation, Silviculture, Fodder development, Dry land Horticulture, Floriculture, Improved Agriculture, Sericulture etc) 2. Livestock Development Programmes (Cattle, Buffalo, Goat management, Artificial Insemination, Preventive health, Frozen Semen Technology 3. Vermi-compost, Vermi-wash, Silage & Hay making, Urea treatment. 4. Mushroom Technology 5. Bio-fertilizer Production 6. PO's formation & strengthening 7. Women in Development & Community Health	Field officers, NGO's staff, VLC member, Progressive farmers & educated unemployed youths.	Annexure-VIII

Quality input material available at BAIF, CRS, Uruli-Kanchan at cost

SN.	Name of department	Available Material	Specifications	Price List
1.	Agriculture planting materials	Seeds of food grain and fodder crops	Breeder Seed, Foundation Seed, Certified Seed, Truthful Seed	Annexure-I
2	Frozen Semen ISO 9001:2008 Certified Accredited 'A' grade by CMU, Govt. of India	<u>Cattle</u> : HF Purebred, HF Crossbred, Jersey Purebred, Jersey Crossbred <u>Buffalo</u> : Murrah, Surati, Jaffarabadi, Bhadavari, Bunny <u>Indigenous</u> : Gir, Hallikar, Dangi, Khillar, Sahiwal Ongole, Amrimahal, Tharparkar, Gangatiri, Krishna Valley	Available in French Mini Tubes	Annexure-II
3	Animal Feed	<u>Complete Feed</u> : Mash / Pellets / Blocks form <u>Cattle Feed</u> : Calf Starter, Special Parlor, Parlor, Dry Stock Ration, SP Ration	Packing: 10, 25 & 50 kg	Annexure-III
4	Mineral Mixture ISI 1664:2002	BAIFMin-C (With Salt, Without Salt), Vimicon, Amnovim	Packing: 1, 5, 10, 25 & 50 kg.	Annexure-III
5	Biofertilizer	Microphos (PSB), Rhizobium, Azotobacter, VERTRiC (Trichoderma), F-Neem.	Available in different packages	Annexure-IV
6	Vermicom-post	Fine, Coarse type.	Packing: 1 & 25 kg	Annexure-V
7	Mushroom	Technology for Mushroom production	Spawn, Culture	Annexure- V
8	Sericulture	Technology for sericulture, Tasar and ariculture	DFLs, Chawki worms, Mulberry saplings etc.	Annexure-VI

9	Facilities (Animal Nutrition & Soil Science lab)	Trace mineral analysis in Soil, Water, Feed, Fodder, Animal Blood	Copper, Zinc Magnesium, Manganese, Cobalt, Iron	Annexure-VII
		Feed & fodder proximate Analysis	Moisture, CP, CF, Oil, ash etc.	
		Soil & Water Analysis	EC & Hardness of Water	

ANNEXURE-I						
PRICE LIST OF SEEDS OF FOODGRAIN AND FODDER CROPS						
Sr #	Crop	Variety	Stage	Packing (Kg)	Rate (Rs.)	Qualifying qty. (Kg)
GRAIN CROPS						
1.	Wheat	HD 2189	C/S	40	840.00	500
2.	Wheat	HD 2189	F/S	40	900.00	500
3.	Soybean	JS 335	C/S	30	840.00	200
4.	Soybean	JS 335	F/S	30	930.00	200
FODDER CROPS						
5.	Bajra	BB No.1	T/S	1	50.00	50
6.	Sorghum	Rio	T/S	10	150.00	100
7.	Sorghum	COFS 29	T/S	1	100.00	--
8.	Maize	A.T.	T/S, C/S	1	23.00	--
9.	Maize	A.T.	T/S, C/S	10	200.00	200
10.	Maize	A.T.	T/S, C/S	40	720.00	200
11.	Maize	A.T.	F/S	10	250.00	--
12.	Maize	A.T.	B/S	10	330.00	--
13.	Maize	A.T.	B/S	40	1320.00	--
14.	Oats	Kent	T/S	40	800.00	--
15.	Lucerne	RL 88, BL-1	T/S	1	450.00	--
16.	Lucerne	Improved	T/S	1	425.00	--
17.	Berseem	Wardan	T/S	1	125.00	--
18.	Cowpea	EC 4216	T/S	1	35.00	--
19.	Dashrath	Local	T/S	1	300.00	--
20.	Stylo	RS -95	T/S	1	150.00	--
21.	Seratro	Local	T/S	1	200.00	--
FODDER TREES						
22.	Subabul	K-8	T/S	1	100.00	--
23.	Subabul	K-636	T/S	1	200.00	--

24.	Shevri	M. Cotton	T/S	1	200.00	--
25.	Shevri	Local	T/S	1	50.00	--
26.	Hadga	Local	T/S	1	100.00	--
<p>Note: 1. The prices are Ex- Urulikanchan exclusive of forwarding and other incidental charges 2. Applicable from 1st April 2009 & are subject to change without notice</p>						

ANNEXURE-II		
BAIF KAMDHENU SIRES		
Price List of Semen Doses w.e.f. 01.04.2009		
BAIF/PRICE LIST 00 DATE: 01.04.2009 PAGE 1 OF 1		
Sr. No.	Dams 305 days milk yield (kg)	Rate / dose (Rs.)
1.0 HOLSTEIN FRIESIAN		
1.1	Up to 8000	11.00
1.2	8001 - 9000	12.00
1.3	Above 9001	14.00
1.4	Proven Sires	80.00
2.0 JERSEY		
2.1	Up to 4000	9.00
2.2	4001 - 5000	10.00
2.3	Above 5001	12.00
3.0 HOLSTEIN FRIESIAN CROSSBRED		
3.1	Up to 6500	10.00
3.2	6501 - 8000	12.00
3.3	Above 8001	13.00
3.4	Proven Sires	80.00
4.0 JERSEY CROSSBRED		
4.1	Upto 4500	8.00
4.2	4501 and above	10.00
5.0 INDIGENOUS BREEDS		
5.1	Gir	12.00
5.2	Sahiwal	12.00
5.3	Amritmahal	12.00
5.4	Hallikar	12.00
5.5	Ongole	12.00
5.6	Khillar	15.00
5.7	Dangi	12.00
5.8	Kankrej	12.00
5.9	Gangatiri	12.00
5.10	Tharparkar	12.00
5.11	Krishna Valley	12.00
6.0 BUFFALO		
6.1	Surti	10.00
6.2	Jaffrabadi	10.00
6.3	Bhadavari	12.00
6.4	Bunny	12.00
6.5	Murrha Upto 4000	10.00
6.6	Murrha above 4001	12.00

- Prices are Ex our frozen semen bank at Uruli-kanchan and are subject to change without notice.
- Customer are requested to check the semen quality (Motility) before purchase, in our premises
- Customers are requested to indicate the package at the time of enquiry / order booking.
- Prices will remain constant irrespective of packaging.
- No compensation / replacement will be allowed once the semen is delivered.

ANNEXURE-III

PRICE LIST OF CATTLE FEED

Sr. No	TYPE OF FEED	PACKING (Kg)	M.R.P. (Rs.)
1.	SPECIAL PARLOUR	50	590
2.	PARLOUR	50	570
3.	SPECIAL PERFORMANCE RATION	50 25	550 275
4.	DRY STOCK RATION (DSR)	50	530
5.	CALF STARTER	50 25 10	710 360 150

PRICE LIST OF MINERAL MIXTURE-FEED SUPPLEMENTS

SN.	PRODUCT	PACKING	MRP(Rs.)
1.	BAIFMIN-C (With Salt- ISI Mark) Mineral Supplementation for Livestock	1 Kg.	50
		5 Kg.	220
		10 Kg.	410
		25 Kg.	1025
		50 Kg.	2050
2.	BAIFMIN-C (Without Salt- ISI Mark) Mineral Supplementation for Livestock	1 Kg.	55
		5 Kg.	245
		10 Kg.	460
		25 Kg.	1150
		50 Kg.	2300
3.	VIMICON (Vitamin Mineral Concentrate feed supplementation for livestock)	0.25 Kg.	30
		1 Kg.	85
		5 Kg.	420
		10 Kg.	810
		50 Kg.	3550
4.	AMNOVIM (Mineral Supplementation with Amino acid for Cattle & Buffaloes)	1 Kg.	70
		5 Kg.	315
		10 Kg.	620
		50 Kg.	3050

NOTE:

- These rates are valid w.e.f. 01st April 2009 and are subject to change without notice.
- In case of FOR delivery freight charges will be charged extra on actual basis. Any taxes if applicable will be charged extra on actual basis.
- Discount may be given on bulk quantity.

ANNEXURE-V

VERMI-COMPOST

Sr.No	Particulars	Charges in Rs.
1	Vermicompost sieved	4.0/kg

2	Vermicompost unsieved	3000.0/tonne
3	Earthworms/ Culture box (1000 no.)i.e.1kg	400.0
4	Vermiwash	50.0/lit
Mushroom		
1	Spawn bag(250gm)	15.0
2	Spawn bottle	80.0
3	Spawn	50.0/kg.
4	Culture tube	100.0
5	Culture plate	500.0
6	Fresh Mushroom	50.0/kg.
7	Fresh Mushroom packet	10.0/200gm
8	Dry Mushroom	350.0/kg
9	Dry Mushroom Packet	20.0/50gm
10	Mushroom Powder	450.0/kg
11	Mushroom soup powder(25gm packet)	4.0
12	Mushroom candy	8.0/20gm
Note: 1. The prices are Ex- Urulikanchan exclusive of forwarding and other incidental charges 2. Applicable from 1 st April 2009 & are subject to change without notice		

ANNEXURE-VI					
Approved Rates for Sericulture input materials for the year 1st May 2009-to 31st March 2010					
S.No	Particulars	Units	Sale rate/unit (Rs.)	Vat %	MRP Rs.
1.	DFLs	Nos	3 to 4	Nil	3 to 4
2.	Chawki worms (3 rd Moults)	Dfls Nos	7	Nil	7
3.	Bleaching powder	1Kg	25	12.5	28
4.	Formalin	0.5 Lit	14	4	15
		1lit	29	4	30
5.	Lime powder	2kg	19	4	20
		3kg	29	4	30
6.	Resham Surakha Kavach Powder	2kg	115	4	120
	RSK (Herbal)	2kg	125	4	130
7.	Mounting hormone	ampule	27	12.5	30
8.	Resham Vardhani	2kg	133	12.5	150
9.	Clodex	lit	144	12.5	162
10.	Mulberry saplings	1 sapling	1	Nil	1
11.	Mulberry cuttings	Ton	2000	Nil	2000
12.	Vinashak	0.5lit	192	4	200

13.	Rakshit A (Probiotics)	0.5lit	300	--	300
14.	Tuti Pala Supplement (Probiotics)	0.5lit	144	4	150
15	Vighatak	lit	144	4	150
NOTE: FOR AUTHORIZED DEALERS IT WILL BE WORKED OUT SEPARATELY AS PER CASE BASIS DEPENDING UPON VOLUME OF TRANSACTION AND BANK SECURITY /DEPOSIT UNDER TAKEN BY PARTY AFTER WORKING OUT TERM OF CONDITIONS					

ANNEXURE-VII		
Trace Mineral Analysis		
Sr.No	Particulars	Charges in Rs.
1	Feed, Fodder, Animal blood, soil and water on Atomic Absorption Spectrophotometer (AAS)	200 per element
Feed & Fodder Analysis		
Sr.No	Particulars	Charges in Rs.
1	Moisture	50.0
2	Crude Protein	80.0
3	Oil (Ether extract)	80.0
4	Crude fibre	80.0
5	Total ash	80.0
6	Sand silica(Acid insol.ash)	80.0
7	Total Proximate analysis	240.0
8	NDF	80.0
9	ADF	80.0
10	LIGNIN	80.0
11	NDF+ADF+LIGNIN	200.0
12	Lactic acid	80.0
13	Urea	80.0
14	Invitro Digestibility	150
15	Lactose in milk	80.0
16	Water adultration in milk.	80.0
17	Moisture+C.P.	110.0
18	Calcium	80.0
19	Phosphorous	80.0
20	Calcium+Phosporous	130.0
Soil & Water Analysis		
Sr.No	Particulars	Charges in Rs.
1	Moisture	50.0
2	PH	30.0

3	Conductivity (EC)	30.0
4	Nitrogen	60.0
5	Phosphorous	80.0
6	Potassium	80.0
7	N.P.K.	200.0
8	Sodium	80.0
9	Calcium	80.0
10	Organic Carbon	60.0
11	Hardness of water	70.0
<p>Note: 1. The prices are Ex- Urulikanchan exclusive of forwarding and other incidental charges 2. Applicable from 1st April 2009 & are subject to change without notice</p>		

ANNEXURE-VIII

Training Programmes at CRS, Uruli-Kanchan

Sr. No.	Title of Course	Target Group	Duration	Number of participants	*Expenditure per participant per day (Rs)
1.	Dairy Cattle Management	Dairy Farmers, Field officers, VLC members	3-5 days	15-20	300
2.	Fodder production & pasture development	Dairy Farmers, Field officers, VLC members	3-5 days	15-20	300
3.	Vermicomposting & Vermiwash preparation	Dairy Farmers, Field officers, VLC members	Three days	15-20	300
4.	Use of non conventional feeds and fodder with special treatment- Hay & Silage preparation, Urea Treatment	Dairy Farmers, Field officers, VLC members	Three days	15-20	300
5.	Improved Agriculture, Nursery raising, Dryland horticulture	Progressive Farmers, Field officers, VLC members	3-5 days	15-20	300
6.	PO's/SHG's formation, strengthening Women in Development, Community Health, and entrepreneurship development	Women's, village volunteer, field guides	Three days	15-20	300
7.	Artificial insemination, Dairy cattle production and preventive health	Educated unemployed rural youths	Two months	15-20	10000
8.	Advanced Sericulture Rearing Technology	Progressive farmers	3-5 days	15-20	300
9.	Watershed Development	Progressive farmers	Three days	15-20	300

10	Project Management, Monitoring & evaluation, Impact study	Field officers	Three days	15-20	300
<p><i>In addition to above tailor made training modules can also be developed in agro based and livestock activity in consultation with concerned organizations.</i></p> <p>Note:</p> <ol style="list-style-type: none"> 1. *The expenditure includes lodging, boarding, course material, classroom facilities, practical demonstration, field visits & honorarium to the faculties. 2. The more emphasis will be on practical sessions. 3. The course contents and methodology of training programme will be finalize looking to the local area need , leveling of expectation and education level of participants. 4. The medium of instruction will be Marathi/Hindi/English as per the desire. 5. If the organization wants to organize the training programme in the field they have to pay <ol style="list-style-type: none"> d. To & Fro charges of resource persons e. Lodging & boarding facilities will be made by the concerned organization for resource persons & participants. f. Professional charges Rs.2000 per day per resource person. 					

5. Terms and conditions for consortium with your organization.- The professional services will be provided after receipt of advance. The payment will be accepted through banks.

Chapter 2: DHAN FOUNDATION

1. Name of the organization: DHAN Foundation

2. Contact Details:

Name : M.Palanisamy
Designation : Program Leader
Address : No. 18, Pillayar Kovil Street, S.S. Colony, Madurai,
Tamil Nadu- 625 016
Mobile No : 09443925261, Ph No. : 0452 2610794, 2610805, Fax No.: 0452 2602247
Email ID : rfdp@dhan.org; dhanfoundation@dhan.org

3. Core Areas/ Expertise of the organization:

DHAN Foundation works towards bringing significant changes in the livelihoods of the poor through innovations in themes and institutions. In the poverty reduction initiative, the major approach followed by DHAN Foundation is "Promotion of people institution around a particular theme and making the institution as a people owned, controlled and managed institution. DHAN Foundation currently works with six development themes namely Community Banking, Tankfed Agriculture Development, Human Resource Development, Information and Communication Technology for Poor, Rainfed Farming Development and Democratising Panchayat.

DHAN Foundation has over two decades of experience in working with farmers on natural resources management and enhancement of farming livelihoods, particularly on watershed development, traditional water bodies rehabilitation and rainfed farming. The three major focus areas of these interventions were, 1) 'Livelihood based natural resources development by going beyond just conservation', aimed at immediate benefits to farmers involved, 2) promoting appropriate community organisations to ensure sustainability in the long run' and 3) integrated implementation of context specific agriculture, horticulture, livestock, microfinance and risk management interventions. This model of farming development has been demonstrated in diverse ecological contexts across 19 districts with 160000 families in the country by contextualising the interventions based on local needs. DHAN Foundation has also long years of working with government schemes like JSYS (Jala Samvardhane Yojana Sangha) in Karnataka, APREGS in Andhra Pradesh and Restructure NWDPR in Tamil Nadu.

The core areas of expertise of DHAN Foundation are,

1. Microfinance
2. Watershed
3. Agriculture- Livelihood
4. Rainfed Agriculture Development
5. Risk management
6. Information and Communication Technology for poor

DHAN Foundation has hands on experience in various activities proposed in the project namely promoting vibrant farmers' organizations, land capability enhancement, soil health enhancement, crop production enhancement, livestock development, agricultural finance, marketing and risk management. It has initiated

Chillies farmers producer company in Ramnad district and implementing end to end dairy project with full-fledged dairy plant in Cuddalore district. DHAN Foundation has been taking up mutual crop insurance for the past five years.

4. Services that organization can offer to FNGOs.

Sl. No.	Description of the services	Service Charges in Rupees (including taxes if any)
1	Training program on Managing Financial Systems in SHGs-Manfin	6000 per participant for three days
2	Training program on Nested Institutions for Enabling Communities- Nest	6000 per participant for three days
3	Training program on Banking with the Poor- Sustaining SHG Bank linkages- Bank Poor	6000 per participant for three days
4	Training and implementation support for SHE, a multi-user software to keep track of Accounting and MIS information of SHGs and to help managers to take timely decisions.	4000 per participant for two days
5	Development Management Program on Microfinance	6000 per participant for three days
6	Development Management Program on Micro insurance	8000 per participant for four days
7	Development Management Program on Business Development Services	6000 per participant for three days
8	Development Management Program on Disaster Risk Reduction	6000 per participant for three days
9	Development Management Program on Safe Drinking Water	6000 per participant for three days
10	Experiential workshop on Team Building	6000 per participant for three days
11	Participatory Research Methodology on Micro Finance, Health and Livelihoods	6000 per participant for three days
12	Technical training for watershed development	6000 per participant for three days
13	Technical training on Village Information Centre and Community Radio	6000 per participant for three days
14	Field implementation and evaluation support for microfinance, watershed and rainfed farming activities	6000 per participant for three days
15	Mutual crop and Livestock insurance	6000 per participant for three days
16	Handholding support to Mutual Crop Insurance	2000 per Resource person per day + Travel expenses
17	Institution promotion and Leadership training to People Institution leaders and the local associates	4500 per participant for three days
18	Training on Financial Management and Governance to People Institution leaders and the local associates	4500 per participant for three days

5. Terms and conditions for consortium with your organization.

Mutually agreed Terms. For the computer/ software related training, computers need to be organized by the project, if the training is organized in the project area. If the training is in Madurai, DHAN Foundation would organise the computers for the training. Participants travel is not included in the service charges.

CHAPTER 3: AFPRO

1. Name of the organization: AFPRO, Ahmednagar.

2. Contact Details -

Name : Mr. S. G. Salunke
Designation : Unit Manager
Address : Rose Cottage, Station Road, Ahmednagar - 414001
Mobile No : 09850736998
Ph No : 0241-2451465,
Fax No : 0241-2451532
Email ID : afu01@afpro.org; afpro1_anr@sancharnet.in

3. Core Areas/ Expertise of the organization: Having years of experience and competencies available, AFPRO provides technical and Capacity Building services in the following areas -

Land and Water Conservation

- Integrated Natural Resource Management with focus on watershed development – Covering Social, Technical and Economic dimension.
- Wasteland development & Land reclamation
- Minor Irrigation- Drip irrigation, lift irrigation
- Revival of traditional water management and harvesting structures

Sustainable Agriculture

- Integrated Pest Management (IPM),
- Sloping Agricultural Land Technology (SALT)
- Dry land farming technology in arid to semi-arid regions
- Horticulture, Crop Planning, and Organic farming

Forestry

- Joint Forest Management and Community forest management
- Pasture land development program
- Promotion of social and agro-forestry
- Runoff water management practices

Drinking water and sanitation

- Drinking Water source creation through Hydro-geological and geophysical surveys
- Well Performance test and assessment of aquifer parameters through Yield test
- Hydro-geological feasibility study in different geological terrain
- Drilling of Bore wells and installation of hand pumps
- Gravity Flow Systems and designing of different filter media
- Artificial recharge and Rooftop Rain Water Harvesting
- Costing and designing of low cost and eco friendly sanitary models

Fisheries and Fisher Folk Development

- Aquaculture – freshwater and marine
- Fisher folk development

- Disaster Preparedness in cyclone affected areas

4. Services that organization can offer to FNGOs.

Participatory approaches, program sustainability, Gender & Equity are the cross cutting issues in AFPRO's services. Human and Institutional Development is prime consideration in AFPRO's program strategy. AFPRO provides socio-technical support services for natural resource management to Government organizations, NGOs, CBOs, Gram Panchayats through technical interventions, program facilitation and capacity building. Core areas & expertise for providing services are elaborated under point no 3 and type of services which AFPRO can provide is mentioned in the table given below -

Sr. No.	Description of the services	Service Charges (including taxes if any)
1.	Technical services for planning & implementation of the projects related to Natural Resource Management (Viz Watershed development activities, agriculture development activities.	Mentioned below
2.	Facilitation and capacity building of NGO staff and CBOs on various topics of Natural resource management	
3.	Monitoring and evaluation of projects	
4.	Technical feasibility and appraisal studies at the field level, and related proposals	
5.	Technical services for planning & implementation of the projects related to Natural Resource Management.	

Service charges (including taxes if any)

AFPRO provides its services on charge basis which are always subject to negotiation depending upon type of client and nature of program/intervention. However following are three types of methods by which the services are being charged to the GOs, NGOs, Corporate groups and other development agencies.

Type I: Person Day's basis: For the specific & short duration services, may be time to time or one time in nature, the service cost is calculated on the basis of person day's involvement. The present rates for the same are as follows.

Sr. No.	Particulars	Rate per day
A	Senior Specialist	Rs.4000/-
B	Middle Level specialist	Rs.3000/-
C	Junior Specialist	Rs.2000/-

Type II: For the collaborative services where long term involvement is expected, AFPRO provide its services on percentage basis. Generally it follows the standard norms and guidelines of the specific program.

Type III: This is particularly for the area development program with focus on land and water resource development. In this case service cost is calculated on the basis of total quantum of work. It may follow the per hectare basis for calculation of the cost.

5. Terms and conditions for consortium with your organization.

AFPRO will be happy to be consortium organization under CAIM and provide the services as mentioned under point no 3 & 4. Specific MoU will be developed with partner organizations on parameters like type of services to be delivered, involvement of person days, service cost, other responsibilities etc for delivering the quality services.

Chapter 4: Action for Agricultural Renewal in Maharashtra

1. Name of the organization: Action For Agricultural Renewal in Maharashtra (AFARM)

2. Contact Details:

Name: Mr. Subhash Tamboli,
Designation: Executive Director
Address: Rasoni Partk, Bldg No. 2/23, A-B, Market Yard, Pune-37.
Mobile No: 9822752054, **Ph No.** 020-24264641 / 24268302, **Fax No.** Fax: 020-24266303
Email ID: afarm@vsnl.com, admin@afarm.org, **Web site:** www.afarm.org

3. Core Areas/ Expertise of the organization:

Action for Agricultural Renewal in Maharashtra (AFARM) is an association of Non-government organizations (NGOs) working in the field of Agriculture & Rural Development in the Maharashtra State. ***AFARM was instituted in the year 1969, out of an acute need for an Apex Institution to co-ordinate efforts of NGOs & Civil Society Organizations (CSOs) in their tasks of providing water and agricultural extension services to Rural Population in drought affected Maharashtra.***

AFARM in collaboration with other organizations or on its own efforts implemented the programs and provided its experts services, which have resulted in long-term impact in Water & Agriculture Sector. The work of AFARM has resulted in evolving solutions, which have stood the test of time. It is one of the leading organizations in i) appropriate technology development, ii) ground water management, iii) Sustainable agriculture, iv) watershed development, v) Livelihoods enhancement, vi) capacity building of grass root NGOs & CBOs, vii) Networking with development agencies including government agencies. AFARM is one of the few NGOs in the Country to provide its services to NGOs & CBOs in such a comprehensive manner.

Institutional strengths in offering the services:

🔧 **Projects handled** - AFARM has been providing support to NGOs, CSOs & CBOs for various activities and programs for agricultural renewal in Maharashtra in its tenure of last 41 years. Technical support, Training and capacity building of the interested stakeholders remained as all-time thrust area of AFARMS services. AFARM has contributed to the development & implementation of wide range of livelihoods enhancement projects focusing on community centered NRM supported by State & Central Govt as well as external agencies like World Bank, DFID, KFW, GTZ, UNICEF etc in Maharashtra.

AFARM is recognized as Resource Agency by State and Central Government for its People Centered Development Programs in water and agriculture sector in which AFARM is continuously providing technical inputs project cycle management.

👥 **Man Power**- AFARM's personal are Professional Multidisciplinary Team covering disciplines like Community Development, Training, Agronomy, Agriculture Extension, Animal Husbandry, Civil and Agri Engineering, Water Management, Watershed, Soil Science, Project Management, Finance management etc. The present strength is 50 (42 male 8 female). In addition, the expert's services of its member organizations

are always available to AFARM. Hence, AFARM has its pool of external and internal resource persons, available at all time to contribute in services to be rendered in CAIM Project.

Regional Familiarity- AFARM being Membership Organization, many of its member agencies are from the CAIM Project districts. They are very well versed with the situation in the CAIM districts. Many of them have previously utilized the expertise services of AFARM for their programs & some of them have partnered with AFARM previously in various Network based projects viz.....

- , AFARM has implemented Micro- Watershed development program in Yeotmal and Amravati, with field support from its local member agencies during 1996-2000.
- Presently AFARM is implementing network project on 'Agri. Based Livelihood Security for the small and marginal farmers in distress from 14 villages of Amravati and Yeotmal districts. The focus areas of on going project is on the sustainability of the small and marginal farmers through in situ soil and water conservation measure, promotion of Low External Input Sustainable Agriculture, creating the market linkage for the organic produce, enhancing the capacities of the SHGs and APG (Agriculture Production Groups) to take up the agriculture allied activities, Convergence of Government programs meant for small & marginal farmers and promoting networking and lobbying of the organizations working on the issue of rural livelihood (details of the project summery is available on www.afarm.org)
- Presently, AFARM led Consortium is implementing Participatory Agricultural Development Program (PADP) in 19 villages from CAIM project districts through the newly established Water User Associations under KFW Germany aided Minor Irrigation Program.
- AFARM, as District Level Monitoring Agency (DLM Agency) of MoRD, GoI has Monitored the implementation of various rural development programs/schemes of MoRD namely SGSY, SGRY, Watershed Development viz. DPAP, IWDP & Hariyali, IAY, TSC, SWAJALDHARA, PMGSY in Yeotmal, Akola, Amaravati, Buldhana districts almost for three years.
- AFRARM has its well-equipped regional office set up in Yeotmal, to look at the ongoing projects in the Vidharbha region.

Resource Material- The Resource centre maintained by AFARM has a collection of over 4800 books on various subjects (ranging from social to technical subjects), besides several posters, calendars, video CDs and booklets. These are used as reference material by NGOs, organizations, staff, students and researchers. There are also 27 publications, 7 audio-video sets and Flex poster sets developed by AFARM for sale and distribution. Most of these resource materials are very relevant to the CAIM project component and therefore more useful to the F-NGOs and CBOs to be promoted.

In nutshell, AFARMS Institutional Knowledge, Professional human resource, Statewide Network, Linkages & Collaborations with Govt. Departments and available Training Facilities are the major contributory strengths towards providing the better support services as Resource NGO, to FNGOs for implementation of IFAD, funded CAIM Project.

4. *Services offered to* FNGOs.

Sr. No.	Description of the services	Service Charges
a. Technical Support for Design & Preparation of end to end Sub Project on CAIM Components		
	<ul style="list-style-type: none"> ● It will include support for -- ❖ Commodity Profiling ❖ Preparation of the concept note ❖ Preparation of the detailed Project Report 	<ul style="list-style-type: none"> ● In case of full-fledged assignment, service fees in accordance with the norms given in the PIM for CAIM, i.e. INR 250000.00 for a subproject will be charged. ● In case of need based support for specific tasks/ component, Remuneration for Subject Matter Specialist (SMS) will have to pay @ rate of Rs 1500 per day. Actual charges for the travel, lodging and boarding of SMS will have to be paid in addition.
b. Technical support for planning and implementation of in situ moisture conservation works		
	<ul style="list-style-type: none"> ❖ Participatory Net planning Exercise (PNP) ❖ Preparation of Detailed Plans & estimates of In situ moisture & water conservation structures as per guidelines of respective govt. depts. ❖ Need based on field handholding support to the F-NGO staff and respective VDC during the execution of SWC works 	<ul style="list-style-type: none"> ● As per cost norms/ service charges approved by respective govt. depts. OR ● In case of provision of only Resource persons, the Remuneration for Subject Matter Specialist (SMS) will have to pay @ rate of Rs 1500 per day. Actual charges for the travel, lodging and boarding will have to be paid in addition.
C. Trainings & Capacity Development		
	<ul style="list-style-type: none"> ❖ Training and capacity building of the F- NGO staff, VDCs and watershed volunteers on planning & implementation of <i>In situ moisture & Water conservation works</i> ❖ Trainings for the Master Trainers & Development Assistants on LEISA Farming & FFS ❖ Specialized & skill Trainings for the Agriculture Production groups on production technologies & post harvest management. ❖ Specialized & skill Trainings for the micro entrepreneurs on agri based & livestock based enterprises. 	<ul style="list-style-type: none"> ● In case of provision of only Resource persons, the Remuneration for Subject Matter Specialist (SMS) will have to pay @ rate of Rs 15000 per day. Actual charges for the travel, lodging and boarding of SMS will have to be paid in addition. ● In case of whole assignment of conduct of trainings, the training fees will be charged on per participant per day basis, can be negotiated with the FNGOs depends on the module to be conducted, in accordance with the cost norms approved under the CAIM project.
d. Resource Material Provision		
	1. Manuals/ booklets	
	➤ Manual on Soil and Water Conservation	● Rs.40/- (40 Pages)
	➤ Handbook on Participatory Watershed Management	● Rs.500/- (513 Pages)
	➤ Booklet on Rain Water Harvesting and Ground Water Recharging	● Rs.35/- (44 Pages)
	➤ Booklet on Low External Input Sustainable	● Rs.40/- (58 Pages)

	Agriculture Practices.	
	➤ Booklet on Experiments in Organic Farming in Maharashtra.	● Rs.100/- (131 Pages)
	➤ Nursery Planning and Management	● Rs. 70/- (92 pages)
	➤ Participatory Rural Appraisal (PRA) Manual	● Rs.80/- (48 Pages)
	➤ Agri based Livelihood Literacy Manual	● Rs.120/- (40 Pages four colors)
	➤ Kitchen Garden booklet.	● Rs.50/- (64 Pages)
	➤ Sets of Training Material for farmers on technical aspects of agriculture	● Cost varies from topics to topics
	➤ Manual for Village Watershed Development Committees	● Rs.71/-(76 Pages)
	➤ Manual on Self Help Groups Management	● Rs.55 (48 Pages)
	➤ Booklet/ Manual for Panchayat Raj Members	● Rs.60 (108 Pages)
30% discount against order of at least five books on any given topic		
	2. CDs/ DVDs	
	➤ Theme based films on Watershed Development-Set of five films ➤ Films on Organic Farming/ LEISA. ➤ Film on Community Grain Banks	● Rs. 100 per CD/ DVD
	3. Flex Poster sets (3x 2 Feet size)	
	➤ LEISA Methods	Rs. 2,000/- (20 Posters)
	➤ In situ Soil moisture conservation & Water harvesting Structures	Rs. 1,500/- (15 Posters)
	➤ SHG Management	Rs. 2,200/- (22 Posters)
	➤ Roof top rain water harvesting,	Rs. 1,600/- (16 Posters)
	➤ Agri & Livestock based Livelihood Literacy	Rs. 3,000/- (30 Posters)

5. Terms and conditions for consortium with your organization.

- MoU, pertaining to the scope of the services and deliverables from both the sides will have to be signed
- The rates quoted for the respective services, as mentioned above, will be remaining valid for the financial year 2010-11. This year onwards an annual increase of 10% over base cost will be applied every year till the CAIM project period.
- The schedule for payment of services shall be followed in accordance with CAIM Project Guidelines / implementation schedule.
- *Arbitration:* In the event of any dispute or difference between the FNGO and AFARM, arising out or in connection with, or relating to the assignment/ services shall be referred to Arbitration under the provisions of the Arbitration and Conciliation Act, 1996. The Arbitration proceedings shall be held in Pune. The language of the Arbitration shall be English. The Courts in Pune alone shall have jurisdiction in the matter.

Mr. Subhash Tamboli
Executive Director, AFARM, Pune

CHAPTER 5 CHAITANYA SANSTHA

1. Name of the organization: Chaitanya Sanstha

Main Office: - Moti Chowk, At. Post. Rajgurunagar, Taluka: Khed, Dist: Pune (M.S.), Pin:- 410505

Tel: 02135-223176,

Women Resource and Training Center (WTRC) :

Second Floor, Sangam Classic, Wada Road, Rajgurunagar, Tal.- Khed, Dist: Pune (M.S.)

Pin:- 410505, Tel: 02135-226593, Fax: 020-25670838

E-mail: chaitanya_pune@yahoo.co.in

2. Contact Details:

A.

Name: 1. Dr. Smt. Sudha Kothari

Designation: Managing Trustee

Address: Chaitanya Sanstha, Moti Chowk, At/P. Rajgurunagar, Tal: Khed, Dist: Pune
Pin:- 410505 (M.S)

Mobile No: 09822529697, **Ph No.** 02135-223176 / 02135-226593, **Fax No.** 02135-226580

Email ID: Chaitnaya_pune@yahoo.co.in, sudhak.chaitanya@gmail.com

B.

Name:- Smt. Kalpana Pant

Designation:- Joint Director

Address: Chaitanya Sanstha, Moti Chowk, At/P. Rajgurunagar, Tal: Khed, Dist: Pune
Pin:- 410505 (M.S)

Mobile No: 09850153574, **Ph No.** 02135-223176 / 02135-226593, **Fax No.** 02135-226580

Email ID: Chaitnaya_pune@yahoo.co.in, kalpanasays@yahoo.com

3. Core Areas/ Expertise of the organization:

Chaitanya, a development organization established in 1993, is one of the pioneers of community based micro-finance institutions in Maharashtra. It has played a catalytic role in spreading Self-Help-Group (SHG) movement in and around Maharashtra. At present, Chaitanya is directly working in more than 300 villages in seven districts of Maharashtra and has provided access to financial services to more than 30000 families. These federations are owned and governed by women members of the self-help groups and work as strong sustainable institutions that perform financial and other social/developmental activities.

Core Expertise:

Our core expertises are building of women capacity and institution for sustainable development through following process and services:-

Community based micro-finance:

Owing to 16 years of successful work at the grassroots level and having promoted 13 federations to provide financial services to almost 30,000 women. Chaitanya has accumulated considerable experience and learnings by constant reflection and critical assessment of its work. Being pioneer of SHG movement in

Maharashtra, it decided to get involved in building capacities of the NGOs as well as banks and government officials in SHG and federation promotion soon thereafter. Chaitanya has been conducting trainings and workshops for more than a decade now and has been acknowledged as a resource agency for micro-finance not only in Maharashtra but other states as well.

Chaitanya was recognized as a lead training agency for IFAD supported MRCP programme in the state, as one of the three lead training agencies (Dhan, MYRADA and Chaitanya) for World Bank supported Swa-shakti project which was implemented in seven states of the country. Training tools of Chaitanya like Navi Pahat, Bachatnama and SHG gradation have been used extensively across the state since the last fifteen years.

For the period April to September 2009, Chaitanya conducted 216 training programs on SHG and federations for more than 50 organizations and 3603 staff.

A range of trainings on Community based micro-finance are offered by Chaitanya, these include:

- SHG formation and facilitation
- SHG leader training
- Cluster training
- Basic accounting and record keeping
- Delinquency mgmt and Interest rate setting
- Federation promotion and management
- Financial Management
- Credit policy Development
- HR Policy Development

Organizational development: Manthan Program of Chaitanya is facilitating the designing and implementation of planning, Monitoring and Evaluation systems for organizations along with providing support in mobilizing funds from donors since the last 3 and half years. It has developed a set of contextual manuals based on experiential learning gained through the process of developing 8 NGOs of Maharashtra with the help of ASK (a Delhi based organization) which are in the process of being published by SAGE. At present 45 NGOs are availing technical support from Chaitanya, a course on NGO management in collaboration with TISS is in the pipeline.

Trainings offered under this program include:

- A. Planning, monitoring and evaluation
- B. Resource mobilization
- C. Gender training

Developing local resource persons: Financial independence, proximity to legal services and awareness on various programs and schemes of government are the major steps towards women empowerment and poverty reduction. These services are potential sources of livelihood opportunities for rural women. Hence Chaitanya builds capacities of selected SHG members as Community Resource Persons or Jankars for providing legal information, information related to the formation of groups and information related to various schemes and programs of the government. One day per month is allocated to the training and support of the selected jankars.

Their capacities are built through class room sessions, practical exercises, assignments and so on so that they are exposed both to the theory and practice.

It is a matter of great pride that one of our Jankars (local resource persons) who is also looking after 25 SHGs has been selected in the national committee on paralegals in a convention organized in New Delhi. Our SHG jankars are now giving training in other parts of the state and Chaitanya training team now includes jankars as well.

Following are the focal areas of capacity building:

- D. Legal counseling (for marital conflicts, domestic violence, property cases)
- E. Government programs/schemes utilization
- F. Livelihood promotion (organic farming, animal husbandry, vermin-compost)
- G. Financial Literacy (book-keeping, management of savings, investment, insurance etc)

Work in Vidarbha - Initiation of Vidarbha Manthan

The team involved in organizational development of Chaitanya, Manthan has been working in Vidarbha as Resource Agency since the last 3 years. Its work began with 4 partner organizations namely GYPM (Bhandara), GSMT (Yawatmal), AHS (Amrawati) and AAAS (Garchiroli) in the year 2006 which were, in a period of 3 years successful in changing some of their organizational practices significantly through Manthan's inputs. Convinced that this organizational development program must reach out to other NGOs, these NGO partners initiated expansion of the process to encompass more NGO's within their network. This process is called Vidarbha Manthan.

At present, 23 other organizations from the region are availing technical support through Vidarbha Manthan via a series of workshops and hand-holding support.

Along with this organisations Chaitnaya currently working on following issues

- Household cash-flow in 6 most adversely affected districts with a sample size of 600 households. Additionally, a secondary data analysis of all the literature on the issue of Vidarbha Farmers Suicide for preparation of a status report
- Building capacity of partner NGOs and strengthen Manthan-Vidarbha network of committed organizations having a common understanding and outlook of the issue which can, in future jointly work towards addressing it.

4. Services that organization can offer to FNGOs.

(Details Boucher will be made available on request your to Chaitanya office directly)

Chaitanya proposed training and capacity building in:-

H. Community Based micro-finance:

- a. SHG and federation promotion
- b. Financial literacy
- c. Micro-Finance Development and Management

B. Manthan: Organizational Development of NGOs:

- a. Planning, monitoring and evaluation
- b. Resource mobilisation
- c. Gender training

C. Other

- a. "Jankar" process for rural woman
- b. Livelihood trainings for Farmers
- c. Promoting cell / center of Legal jankar against woman violence.

1. Chirag - Community based micro - finance

Promoting and establishment of Community base Microfinance institutions. Federation of SHGs is the second - tier formed by clustering the SHGs in a particular area. This is to intermediate between different SHGs for financial, social and educational support. This also helps to pool resources of SHGs for greater stability and to avoid the problems normally encountered by a single SHG. Functioning as micro-finance institution it provides bridge finance needed by members especially to meet their working capital needs. As a community based organisation of women it also acts as a pressure group to advocate different needs of women. It is better suited to lobby for bringing about convergence with different government programmes

Chaitanya proposed to promote SHG-Federation with technical and training inputs for establishing SHG federation.

The federation requires a budget of Rs. 1527440/- to promote a federation of 3500 members. The federation will be entirely sustainable community led institution in the fourth year of its operation. It will have a share contribution of 63.34 lakhs and a loan outstanding of Rs. 1.58 crores in the fifth year.

2. Jankars - for capacity building and convergence

Chaitanya strongly believe on capacity of the rural women. Under this "Jankar" it proposed to promotes the capacity building of the rural women especially poor, marginalize women through activity oriented learning process to build attitude skill and knowledge (ASK) of women, and thus it will reflect in empowerment of rural women and convergences of governments schemes at village level.

This program aims to build a cadre of women leaders with indepth knowledge and skills to impart training to other SHG members on different themes to empower them to solve their self-identified needs. For the same it aims to evolve strong sustainable partnership of these institutions with local government machinery, as well as other local organizations. A cadre of nearly 500 Jankars on legal counseling, SHG, government schemes livelihood and financial literacy is being trained under this program.

3. Redressing Violence against women

Violence against women continues to be a problem that is rampant in our societies. The traditional Indian family structure, coupled with gender divisions of labor, supports a norm in which a woman is exceptionally dependent on others. Her dependency results in a societal devaluation of the contributions and role of a woman, and in an increased susceptibility to violence and exploitation.

The Legal Jankar Program trains village women in skills and information to handle local legal issues and more specifically women issues. The legal jankar works in close collaboration with as well as reduces dependence on official legal infrastructure by empowering the local community and women in its ability to address violence against women. Being trained with counseling skills and methods to access the legal infrastructure, as well as information on the rights outlined in various laws - Jankars are able to assist marginalized women to find justice.

To limit violence against women, Chaitanya proposed to develop Legal Counseling cell (Consists of Legal jankar and group counselors) at each sub-block level / block level.

4. Financial literacy for financial inclusion

Financial Literacy program imparts knowledge, skills & attitude to people who are required to adopt good money management practices for earning, spending, saving, borrowing & investing. Financial Literacy builds knowledge financial skills & teaches people the importance of budget preparation and financial planning .It ultimately helps people to have a financially secure future. This programme has been initiated in four districts and with the assistance of Bank of Maharashtra and Data Vision, Chaitanya has opened 600 bank accounts in the pilot phase - in one month.

With these experience and understanding Chaitanya, as a learning organisation proposed "*Financial Literacy for Financial inclusion*" program for more financial inclusion and better financial practices for rural area in Vidarbha

5. Livelihood security

A sustainable livelihood approach involves starting from people's real lives and drawing localized development strategies for their everyday struggles for survival. Chaitanya defines livelihood promotion as "an activity which complements and/or substitutes the main sources of income in a way that would lead to increase in income and thereby improve the standard of living directly or indirectly."

Hence Chaitanya has focused on providing livelihood training and opportunities which will provide additional sources of income to the women farmers and increase their right over land. This is done by adopting appropriate technologies which is economically viable, socially beneficial and suitable to risk-averse farmers.

$$\text{Risk Income} = ((\text{Production} \times \text{Price}) - \text{Expenditure on Input})$$

Based on this equation Chaitnaya proposed four ways of enhancing livelihood security:

- Increase in production per acre through transfer of new technology, asset building
- Increase in price by introducing better market linkages
- Increase in price by value addition
- Reduction in expenditure of production by introducing organic farming
- Overall reducing financial risks by providing package of financial services including insurance

6. Manthan Process : organizational capacity building

Manthan aim "To promote self reliant, sustainable development organizations, built on a culture of learning through critical analysis and action."

Under this process following objectives were fulfilled and proposed by Chaitnaya:

1. To develop knowledge and skills of local grass-root level CBO's/NGOs/Vo's to mobilize funds for institutional and financial sustainability of their development programs
2. To introduce and integrate planning, monitoring and evaluation systems as a learning tool to improve organizational performance among partner organizations fostering use and learning oriented PM&E system within the organizations

Currently 55 partners from Vidarbha and Marathwada regions are receiving inputs in planning monitoring and evaluation and resource mobilization from Manthan.

Chaitanya proposed Manthan process for the civil societies and other institutional capacity building to enhance credibility and accountability; this will help them to become proactive change agent in process of development through workshop and trainings at regional level.

5. Terms and conditions for consortium with your organization.

- 1) The cost estimates are applicable for current financial year. Inflation of 10% is assumed in subsequent years
- 2) The MoU will be discussed and mutually agreed upon before signing
- 3) Any service will be for a minimum period of one year in order to show the impact
- 4) The payment to Chaitanya will be on the following terms:
 - a) Advance amount equivalent to the budget for a quarter at the signing of the MoU
 - b) Quarterly release of payments against the expenditure incurred such that there is an advance equivalent to a quarter available for expenditure
 - c) Delay in the sanctioning of the quarterly reimbursement after submission of accounts - for more than a month - will result in reimbursement of all expenses incurred by the staff during the period when budget was not available to conduct programmes
 - d) In case of any queries only the amount related to the query should be kept pending and the remaining amount to be cleared
 - e) For each claim query will be entertained in writing only once
 - f) Escalation - In case the project extends beyond the stipulated time-frame due to external circumstances beyond the control of the organisation - escalation clause will be operational and additional expenses over and above the budget will have to be paid to the organisation

Chaitanya will not be responsible for the consequences of the delay in reimbursement of expenses - in terms of extension of the project time or increase in costs.

All costs are exclusive of:

- Service tax at the prevailing rates, and other applicable levies by government if any
- Any additional travel expenditure requested outside Vidarbha at the behest of MSAMB for the project.

CHAPTER 6: IL&FS CLUSTER DEVELOPMENT INITIATIVE LIMITED

1. Name of the organization:

IL&FS Cluster Development Initiative Limited

2. **Contact Details:**

Name: Dr. A.K. Krishnakumar

Designation: Head – Rural and Agri Business

Address: 2nd Floor, Niryat Bhawan, Opp. Army Hospital Research & Referral, Rao Tula Ram Marg, New Delhi - 110 057, Ph No. 011 – 46002201, Fax No. 011 – 26527560

Email ID: krishnakumar.ak@ilfsindia.com

Name: Santosh Shidhaye

Designation: Vice President

Address: 216, Raheja Centre Point, 294, CST Road, Santacruz (E), Mumbai - 98

Ph No. 022 – 67078653, Fax No. 022 – 67078777

Email ID: santosh.shidhaye@ilfsindia.com

Name: Suman Choudhary

Designation: Manager

Address: 216, Raheja Centre Point, 294, CST Road, Santacruz (E), Mumbai - 98

Mobile No: 9920113023, Ph No. 022 – 67078653, Fax No. 022 – 67078777

Email ID: suman.choudhary@ilfsindia.com

3. **Core Areas/ Expertise of the organization:**

Areas of core expertise of IL&FS Clusters relevant to the CAIM project are;

- a. Community mobilization, promoting and strengthening of CBOs (community based organizations)

IL&FS Clusters has promoted more than 500 SHGs of rural people, 15 cluster level federation, about 10 SPVs (companies / cooperatives) run by these SHGs / federations / micro, small and medium manufacturers of handloom, handicraft, ayurvedic drugs etc. IL&FS Clusters work with local people and local NGOs for efficient mobilization wherever necessary.

- b. Training and capacity building of rural people

More than 7000 members of the above mentioned SHGs, SPVs / companies have been trained in different skill sets. Various capacity building measures have been initiated for them to provide them better livelihood and run these CBOs in a self-sustainable manner. Induction of better technology / practices, quality improvement measures and collective bargaining with suppliers and buyers are some of the activities being undertaken for capacity building.

Apart from these, IL&FS Clusters has trained and placed more than 45000 rural BPL youth in various industry segments such as apparel manufacturing, leather fabrication, engineering and services sectors. Training portfolio of IL&FS Clusters comprises of various technical skills as well as soft skills.

- c. **Market linkages**
IL&FS Clusters specializes in providing market linkages for the produce of community. Marketing tie-ups have been established with renowned market players such as ITC, Mother Earth (Pantaloon), Shoppers' Stop, Cycle Brand etc. for various products being manufactured in its area of operation. Direct linkages of the producers with exporters, buyer-seller meet and participation in exhibitions have also been facilitated by IL&FS Clusters.
- d. **Value chain mapping and creation of infrastructure along value chain**
IL&FS Clusters specializes in assessment of value chains in agriculture / horticulture and other agri allied sectors and identify gaps therein. Creation of infrastructure as well as institutional arrangements to fill those gaps in the value chain is one of the core strengths of the organization. IL&FS Clusters has undertaken several such projects for the state governments like Bihar, Tripura, Andhra Pradesh etc. and also for Asian Development Bank.
- e. **End-to-end Project Development**
IL&FS Clusters is a preferred consultant for undertaking end-to-end project development right from "concept to commissioning". It has various departments of central government, state governments, multi-lateral agencies, private sector companies and foreign agencies as its clientele.
It has implemented almost 40 infrastructure projects including textile parks, pharma park, medical equipment park, engineering park, common effluent treatment plants, road projects for industrial up-gradation etc. Scope of services for such projects includes preparation of feasibility studies and detailed project reports, detailed engineering drawings and construction supervision during construction.
- f. **Policy advisory and implementation of various Schemes**
IL&FS Clusters is working with central and state governments on design and implementation of various schemes and is acting as a program management agency to implement the same, as mentioned below;
- Acting as Program Management Agency for Development of 10 Mega Food Parks – MoFPI, GoI
 - Project Management Agency for Development of Agro & Food Processing Sector in Bihar, Dept of Industries, Govt of Bihar
 - Project Management Consultant for Development of 10 AYUSH Clusters, Dept of AYUSH, Ministry of Health & Family Welfare, GoI
 - Project Implementation Agency for Implementation of projects under Tripura Bamboo Mission, Govt. of Tripura
 - Project Management Consultant for 33 Textile parks, MoT, GoI
 - Program Managers for Suvarna Vastra Neeti, Dept of Handlooms and Textiles, Govt of Karnataka

4. Services that organization can offer to FNGOs.

Sr. No.	Name of the Service	Description of the services
1	Training of NGO staff in Entrepreneurial Skills	Training on how to professionally run the organization, meeting statutory, audit and legal requirement, record keeping, budgeting etc.
2	Training on Life Skills for farmers in areas with high incidents of farmer suicide	Training for NGO staff as Trainers in life skills, counseling skills and financial planning, who can then train the farmers so as to minimize suicide rates and help them to cope with the stress situation.
3	Training for financial inclusion	Training of NGO staff as Trainers for financial inclusion of the local community so that the continual indebtedness of the local people and dependence on money lenders can be reduced and credit to farmers can be channelized from institutional finance. Training would provide knowledge of available institutional financial resources, completing required paper work, financial planning etc.
4	Training on Good Agricultural Practices	Training of NGO staff as Trainers on Good Agricultural Practices. They can further conduct farmers training on the subject.

Note: Service charges for the above services would depend on the nature of training and number of trainees for a program

5. Terms and conditions for consortium with your organization.
To be discussed individually with the NGOs

CHAPTER 7: SARG VIKAS SAMITI

1. Name of the organization: **SARG Vikas Samiti**

2. Contact Details:

Name: Sanjay Roman

Designation: Director

Address: 1.75, Jaihind Colony, Deopur, Dhule (M.S.),

2. C/o Sri K.M. Mohane, Behind Tamne Hospital, Kirti Nagar, Akola (M.S.)

Mobile No: 9822311096, Ph No. 02562 – 226102, Fax No. 02562 - 226102

Email ID: mahasupa@gmail.com, Website: www.supabiotech.org

3. Core Areas/ Expertise of the organization:

SARG Profile:

SARG Vikas Samiti is a voluntary organization established by SUPA Biotech in 2002. The Primary focus of the organization is to help farmers to shift from conventional farming to organic farming and improve traditional farming to profitable organic farming through Biodynamic system. Awareness camps have been taken on Biodynamic Composting with the help of Agriculture department. Now farmers have accepted this simple and easy technology, which is not only cost effective but also solving the problem of plant nutrition and soil health. Farmers have realized that compost is essential tool of Organic farming. Now farmers have started collecting biomass instead of burning it and realized importance of recycling of biomass. SARG has organised number of training programs on Biodynamic farming system at farmers' fields with demonstration of the technology.

SARG and Biodynamic system of Agriculture is also an important factor of “Dhule Pattern” of organic agriculture system. The Movement of Biodynamic composting was started from Dhule and now it is spread in whole state. Biodynamic composting is the major component of state guidelines of Department of Agriculture for Vidharbha package and work plan. Biodynamic composting is also considered in Jalswaraj movement for the purpose of hygiene of the village and quality compost for the farmers.

SARG can assist in following activities –

- ❖ Program implementation
- ❖ Organizing Training & technology transfer
- ❖ Sourcing critical inputs and other technical materials required
- ❖ Monitoring master trainers
- ❖ Keeping liaison with line department
- ❖ Conducting Demonstration at field
- ❖ Conducting visits of officials, outside agencies
- ❖ Development of internal control system
- ❖ Assistance in Certification and Marketing

SARG has adequate training facilities at Nainital and Akola (M.S.). SARG has an eminent group of trained professionals who have varied experience in the field of development, organic farming and markets.

SARG Training Centre

SARG Training Centre is located at the Manohar Biodynamic Apple Orchard in village Sari, Supi, Ramgarh, Distt: Nainital (U.K.), which is around a kilometer away from the main Ramgarh—Mukteshwar Road. The 24 acre Orchard is surrounded by thick Oak forests and is home to exotic Himalayan Birds. The campus can accommodate 30 people accommodation is in dormitory as well as twin sharing cottages. Classes are conducted in the Pfieler Hall, which is named after the German agriculture scientist E. Pfieler who popularized Biodynamics in America. The Pfieler Hall is situated in the midst of apricot plantation. Practical lessons form an integral part of the training course module. Tutorials on basic compost making, ITK, Usage of different Biodynamic inputs, Plant protection, habitat management etc. are imparted through hands on trainings. SARG has also developed new standards and techniques in indigenous Bee keeping and local indigenous cow breeding and management.

SARG Training Centre is surrounded by 80 hac. of Certified Organic Farms, which belong to small and marginal vegetable and fruit farmers. These farms effectively showcase SARG's initiatives.

Training in Maharashtra:

SARG also conducts training for farmers, NGOs, Department of Agriculture staff etc. at Akola and Dhule in Maharashtra. Three to Five days' training are organized as per requirements.

Course Module:

The most popular training module is the three day basic training for farmers and middle level executives working with NGOs and aspiring companies. Training includes 8—12 hrs. of Theory, 4—6 hrs. practical and exposure to Bio villages and organic farms. Audiovisual inputs such as films, slide shows are used to augment the training procedure.

Other training programs are developed on demand and are customized to suit the requirements of the agencies.

Faculty:

Peter Proctor – International Trainer in Biodynamics, New Zealand

David Hogg – Sec. BDAI and an expert in coffee and vegetable cultivation, Bangalore

Dr. O. N. Solanky – Organic Animal Husbandry, Indore (M.P.)

Binita Shah – Biodynamics, Organic marketing, Dehradun (U.K.)

Pushkin Fartiyal – Development expert, Nainital (U.K.)

Jaspal Singh – Conversion from Chemical to Organic farming, Jalandher (Punjab)

K. M. Mohane – Agriculture extension in Organic farming & Water harvesting, Akola (M.S.)

H.V.Ingle – Organic Citrus Management, Akola (M.S.)

Sanjay Roman – Biodynamics, Akola (M.S.)

Rajesh Tiwari – Post harvest management and Market linkages, Houshangabad (M.S.)

N.C. Upadhyay – Certified experienced Master Trainer from Uttarakhand, working with small farmers, Nainital (U.K.)

Publications:

SARG has contributed their creative support by publishing various books, leaflets and posters for promoting organic farming among farmers as well as generating awareness among customers to buy organic produce. SARG has also published Biodynamic and organic Package of practice of various crops.

Highlights:

- ✚ SARG Promotes Biodynamic Agriculture system, which is accepted world wide and is a low cost sustainable technology.
- ✚ Field trials of Biodynamic system on Wheat & Gram conducted at MPKV, Rahuri, on Sugarcane at VSI, Pune and TSF, Pimpri, Dhule on cotton have shown significant results over conventional system.
- ✚ SARG is already involved in organizing Training of Facilitators (ToF) on Organic farming under Department of Agriculture's Work plan 2009- 10.
- ✚ SARG has been involved in implementing Vidarbha Package activities in six distressed districts.
- ✚ SARG has developed Biodynamic Package of practices for Citrus crops. Biodynamic system is proved most effective and low cost in successful control of Phytophthora disease.
- ✚ Biodynamic composting has been the stable component in State Agriculture plan since last four years and SARG is having important role in implementation of the program.

4. SARG PROVIDES FOLLOWING SERVICES:

SERVICES	PARTICULARS	VENUE	DURATION	UNIT	CHARGES
TRAINING OF MASTER TRAINERS (TOT) / SENIOR STAFF	DETAIL TRAINING OF MASTER TRAINERS ON VARIOUS ASPECTS OF ORGANIC FARMING.	SARG TRAINING CENTRE, NAINITAL (RESIDENTIAL TRAINING)	07 DAYS	20/30 TRAINEES	Rs. 10000/- PER TRAINEE
TRAINING OF MASTER TRAINERS (TOT)	DETAIL TRAINING OF MASTER TRAINERS ON VARIOUS ASPECTS OF ORGANIC FARMING.	AKOLA / DHULE (RESIDENTIAL TRAINING)	07 DAYS	20/30 TRAINEES	Rs. 7000/- PER TRAINEE
FARMERS' TRAINING	TRAINING OF FARMERS ON VARIOUS ASPECTS OF ORGANIC FARMING.	SARG TRAINING CENTRE, NAINITAL (RESIDENTIAL TRAINING)	05 DAYS	20/30 TRAINEES	Rs. 5000/- PER TRAINEE
FARMERS' TRAINING	TRAINING OF FARMERS ON VARIOUS ASPECTS OF ORGANIC FARMING.	AKOLA / DHULE (RESIDENTIAL TRAINING)	03 DAYS	20/30 TRAINEES	Rs. 2000/- PER TRAINEE
FARMERS' TRAINING	TRAINING OF FARMERS ON VARIOUS ASPECTS OF ORGANIC FARMING.	IN THEIR VILLAGES IN VIDARBHA (NON RESIDENTIAL TRAINING)	02 DAYS	20/30 TRAINEES	Rs. 250/- PER TRAINEE
FFS	CONDUCTING FFS, SETTING UP CROP PLAN, PACKAGE OF PRACTICES	IN VIDARBHA	20 CLASSES	GROUP OF FARMERS	Rs. 7500/- PER GROUP

FFS	PLANNING, SCHEDULING AND SUPERVISION OF FFS (OUTSIDE SUPPORT)	IN VIDARBHA	05 CLASSES	GROUP OF FARMERS	Rs. 2500/- PER GROUP
DEMONSTRATION KIT	KIT OF CRITICAL BIODYNAMIC INPUTS	IN VIDARBHA	-	ONE DEMONSTRATION KIT	Rs. 870/- PER DEMONSTRATION OF ONE ACRE
COMPOST UNIT	ESTABLISHMENT OF BIODYNAMIC COMPOST UNIT UNDER MICRO ENTERPRISES	IN THE VILLAGES UNDER PROJECT	-	-	Rs. 100000/- PER UNIT
TRAINING MANUAL & LITERATURE					
A. BIODYNAMIC & ORGANIC AGRICULTURE SYSTEM WITH PACKAGE OF PRACTICE (FOR MASTER TRAINERS)			130 PAGES (BLACK & WHITE)		Rs. 150/-
B. BIODYNAMIC & ORGANIC AGRICULTURE SYSTEM (FOR FARMERS)			50 PAGES (BLACK & WHITE)		Rs. 50/-
C. APPLIED BIODYNAMIC FARMING WITH PACKAGE OF PRACTICES OF SOME IMPORTANT CROPS			52 PAGES COLOR		Rs. 150/-
D. GRAM SAKHI – BOOK COVERS BASIC INFORMATION ON VARIOUS ASPECTS OF WOMEN EDUCATION LIKE AGRICULTURE, HEALTH & HYGIENE, ANIMAL HUSBANDRY ETC.			100 PAGES COLOR		Rs. 200/-
E. SENDRIYA SHETI SHAHWAT SHETI – PICTORIAL BOOK ON BASIC CONCEPTS OF ORGANIC FARMING			48 PAGES COLOR		Rs. 75/-
F. BIODYNAMIC SHETI PANCHANG			ONE PAGE COLOR		Rs. 05/-
G. TRAINING KIT (50 PAGE FLIP CHART)			FLIP CHART		Rs. 3000/-

5. Terms and conditions for consortium with your organization.

- a) Rates mentioned are negotiable as per size of the program and involvement of SARG.
- b) No travelling charges of trainees (from their place to the training place) are included in the training fees.

CHAPTER 8: SYNGENTA FOUNDATION INDIA

1. Name of the organization: Syngenta Foundation India.

2. Name of the Key Contact persons along with contact Details:

Name: Mr. B T Seshadri

Designation: Executive director

Address: Plot No 9-1-164/A, 156,166, 4th Floor, AMSRI FAUST, S.D. Road, Opp. Sigma Hospital
Secunderabad – 500025, Andhra Pradesh

Mobile No: 09989706688, Ph No.: 040-30932700, Fax No.: 040 – 30932702

Email ID:b.seshadri@syngenta.com

3. Core Areas/ Expertise of the organization:

The mission of Syngenta foundation is to improve the lively hood of resource-poor small farmers by increasing crop productivity through dissemination of new methods of agriculture technology and enable market linkage to attain higher income and thereby create sustainable models.

Syngenta Foundation India is currently implementing seven agricultural development projects in backward and disadvantaged pockets of Andhra Pradesh, Maharashtra, Madhya Pradesh, Orissa and West Bengal. SFI is working in more than 500 villages across the country, outreaching about 40,000 farmers. Its various programs have directly helped bring about significant economic improvement of more than 15,000 farmers the majority of whom possess small holdings of less than one hectare.

Following are the areas of expertise of Syngenta:

- **Low cost greenhouses (Poly House) for Vegetable cultivation:**

Providing technical expertise on growing vegetables and cut flowers is one of the core areas of expertise of Syngenta foundation. Reliability of crop increases under green house conditions and it is possible to grow vegetables and flowers all year long which shall yield increased income to farmers. Under the green house conditions, water requirement of plants is very less and the efficiency of utilization of various disease and pest management techniques is higher and hence farmers would be able to rely on these greenhouses thereby avoiding risk of crop failure. Syngenta has expertise in this area and can support other FNGOs in construction and maintenance of green houses in the project area.

- **Technical support on advanced agronomic practices**

Syngenta foundation offers technical support in improved tillage methods, Integrated Nutrient Management, improving efficiency of irrigation, intercultural activities and integrated Pest Management.

- **Improved tillage methods**

Though tillage is an age old practice, the traditional methods of tillage often destroy the soil structure thereby increasing the soil erosion. Hence several modern methods of tillage namely zero tillage; stubble mulch tillage and zero tillage have been introduced to suit the needs of various geographies and crops. However, these tillage methods would be specific to the crop varieties that would be cultivated and Syngenta has the expertise to advocate right methodology of tillage to suit the requirements of various crops.

- **Integrated Nutrient Management (INM)**

Syngenta has been promoting the soil test-based balanced and judicious use of environment friendly chemical fertilizers, bio-fertilizers and locally available organic manures like farmyard manure, compost, vermi compost, green manure and press mud etc for managing the nutrient requirement of crops by causing minimal damage to the environment. Hence Syngenta foundation would be able to offer technical support to FNGOS in INM.

- **Improving efficiency of irrigation**

Rational and judicious use of water resources improves the efficiency of irrigation and decreasing the irrigation losses. Lack of awareness among farmers about judicious utilization of water and lack of appropriate tools and techniques for regulated and uniform application of desired quantity of water are the major problems that are reducing the Water Use Efficiency (WUE). Syngenta advocates micro irrigation techniques such as drip and sprinkler irrigation, deficit irrigation and water efficient cropping patterns along with mulching technique for decreasing evaporation of water from soil surface. Syngenta would be keen to offer this expertise to other NGOs.

- **Integrated Pest Management (IPM) / Integrated crop management**

Syngenta propagates Integrated Crop Management which includes not only IPM practices but also selection of pest/disease tolerant varieties, cultural practices and agronomic/ nutrient management for better productivity. Through this system, Syngenta brings in technology that enables growth of a healthy crop with the minimum impact on environment, by encouraging natural pest control mechanism in combination of biological approach of pest control. Ecologically safe crop protection chemicals are being advocated by Syngenta which would be able to provide training technical advice and support to FNGOS. Training in “Safe and effective use of plant protection chemicals” through stewardship activities and creating awareness on proper use and storage of crop protection chemicals is one of the major strengths of Syngenta which can be imparted to RNGOs.

- **Technical support in crop planning**

Agriculture of Vidarbha is rain fed. Onset, progress and withdrawal of the monsoon decide the crop planning. Moreover, the temporal and spatial variability in the monsoon activity influences the crop productivity and requires contingent planning on regular basis. Syngenta has been providing support to farmers in the area of crop planning taking in to consideration soil type, rainfall patterns, and availability of irrigation, disease and pest incidence. Hence crop planning is another area of expertise of Syngenta. Introduction of high value vegetables supported by agronomic practices has helped small farmers earn higher income in all our projects. This can be shared with RNGOs through collaborative approach.

- **Technical support in improved tools and techniques**

Appropriate tools and machinery are required right from tillage till post-harvest in order to avoid various losses that would have been caused by the use of traditional machinery. Hence Syngenta

advocates the usage of appropriate equipment for specific crops and would be able to provide similar support to the FNGOs.

- **Improved cropping systems:**

Syngenta supports the farmers in the project area to take up crop rotation, mixed cropping and taking up alternate crops under contingency cropping for appropriate utilization of moisture and nutrients and to check pest and disease damage to minimum.

- **Capacity Building of Master farmers:**

Syngenta has been building the capacities of progressive farmers who are keen to provide extension services to other famers of the village. Moreover, these master farmers stay in the villages and hence could offer support to others as and when required. Hence Syngenta could train farmers as master farmers and FNGOs could utilize their services for training other farmers in their project area.

4. Services that organization can offer to FNGOs.

Sr. No.	Description of the services	Service Charges (including taxes if any)
1	Training to Master farmers (30 farmers per batch)	Rs.5000 per day + lodging and boarding expenses
2	Technical support on crop planning and selection of cropping systems	Rs. 2000 per day + lodging and boarding expenses
3	Technical support on Integrated Pest and Nutrient Management	Rs. 2000 per day + lodging and boarding expenses
4	Support to NGOs in using appropriate field machinery and water management systems	Rs. 2000 per day + lodging and boarding expenses
3	Technical support for construction and management of green houses	Rs. 2000 per day + lodging and boarding expenses

5. Terms and conditions for consortium with your organization.

- NGO should be registered under the Indian Societies Registration Act/ Indian Trust Act/Indian Religious and Charitable Act /Company Act or their State counterparts for a minimum of two years and should be working in Amravati district. NGO having FCRA permission is preferred.
- Minimum fixed assets of Rs 1 lakh in the name of the NGO, in the form of land and/ or building. This should be reflected in the latest audited balance sheet of the NGO and should be retained by it during the length of the project
- NGO should have proven experience either in the area of women empowerment or agricultural development or watershed. Preferably, the NGO should have already responded to the needs of farmers of Vidarbha and should have initiated interventions with farming community.
- The NGO should have experience in building capacities of the rural communities.
- NGO should have full time personnel with appropriately qualified to take up women empowerment/agricultural development /watershed activities.
- NGO should not have been blacklisted or placed under funding restrictions by Ministry or Dept of Government of India or the state government.
- NGO should already have/should be willing to open an office in the project location.
- NGO should have established planning, monitoring and MIS systems.

CHAPTER 8: YUVA (YOUTH FOR UNITY AND VOLUNTARY ACTION)

1. Name of the organization: YUVA (Youth for Unity and Voluntary Action)

2. Name of the Key Contact persons along with contact Details:

Name: Mr. Datta Patil

Designation: Executive Director

Address: YUVA -Youth for Unity & Voluntary Action, B-3, C Type, Ground floor,

Vrutta-Srushti sankul Behind Bhole Petrol, Pump Dharampeth Nagpur-440010

Mobile No: 09967024249/ 09372156006, **Ph No:** 0712-2542803/05/09/10., **Fax No.** 0712-2542803

Email ID: patil.datta@gmail.com, datta.p@yuvaindia.org

3. Core Areas/ Expertise of the organization:

Background and core areas of intervention:

YUVA- Youth for Unity and Voluntary Action is a voluntary development organization based in Maharashtra, started in 1984. In the initial stages YUVA was involved in the development issues of urban poor and slowly the work spread to rural areas too. YUVA is now engaged in facilitating the socio-economic and cultural issues of children, women, youth, farmers, tribal and dalit; especially the poor, unprivileged and underdeveloped communities in the states of Maharashtra, Madhya Pradesh and Gujarat. YUVA has a status of member of United Nation's ECOSOC since 1995. YUVA works in networking and alliance mode for wider impact and works with minimum 500 NGOs in three states on different issues.

YUVA's rural interventions started from 1994 based from Nagpur. In 1996 Vidarbha Development Perspective Plan was developed and implementation of the plan was done with 268 small NGOs in the Vidarbha region from 1996 to 2002. Presently the strategic plan of YUVA Rural focuses on three themes- i. Natural Resource Management and Livelihood of poor, ii. Gender and other forms of social discrimination, iii. Governance and Human rights with different levels of interventions such as awareness, training, advocacy, direct demonstration, policy research, networking and collaboration with government.

- ✓ Sustainable Agriculture- simple techniques and practices, training, education and practical demonstrations.
- ✓ Marketing- sale purchase, seed bazar, producer's company, SHG involvement.
- ✓ Agro-produce processing units of farmers like Dal Mill, Recha
- ✓ Building People's Organizations and people's Institutions and facilitating.
- ✓ Gender Training, Gender equality, women's empowerment
- ✓ Network and Alliance building and management
- ✓ Event management
- ✓ Project Management-writing, monitoring, evaluation, reports and records
- ✓ Mass mobilization- techniques, strategies, voluntarism among people.
- ✓ Counseling- Individual and group counseling on distressed situation

4. Services that organization can offer to FNGOs.

Sr. No.	Description of the services	Service Charges (including taxes if any)
1	<p>Sustainable Agriculture:</p> <p>A. Training & Demonstrations to 25-30 Activists/Social workers/farmers for 10 working days.</p> <p><i>This includes following Ten Techniques/Practices</i></p> <ol style="list-style-type: none"> 1. Low cost Soil and water conservation. Comprising activities like Farm banding, Well recharging, Rain water harvesting, Farm Pond. 2. Wind blockage. 3. Traditional Seed: Comprising activities like Seed Sovereignty, Seed coating, Seed culture, Germination test, Seed collection, Seed packing, Seed storage, Seed marketing. Seed plot development. 4. Micro Organism Enhancement: comprising activity like preparing Amrut Sanjeevak 5. Crop Nutrient: Comprising activities like Composting, Vermi- compost, Crop rotation etc. 6. Crop Planning: Mixed Cropping, and Alternate Cropping. 7. Crop Protection : Comprising activities like preparation of LAMIT (Lahsun Mirchi and Tabaku), Dhashparni, Limboniark and other traditional practices 8. Economic Sustainability: Comprising activities like SHG formation, capacity building , Bank linkages for Credit facility, Promotion and training on Agro-allied activity, Agro-produce inputs and processing Units. 9. Marketing Linkages 10. Integrated Village Development through Gramsabha <p>B. Organic Certification Process Facilitating field team for reparation for certification and records and documents required</p>	<p>One training (only designing and conducting by the YUVA Team) @ Rs. 25000 plus Actual travel accommodation and food for the training team Material cost will be extra on actual basis.</p> <p>On Going Per day basis @ Rs. 1200/day/person (excluding travel cost)</p>
2	<p>Marketing Intervention : On going support on following areas</p> <ol style="list-style-type: none"> 1. Developing Marketing Attitude 2. Formation of farmer group and Producer Company. 3. Crop planning, Seasonal Data collection of the availability of production. 4. Study and Identification of potential company and taking up annual requirements. 5. Liaising and corporate tie-up for assured bulk supply 6. Collective process of marketing.(Rate, market channel, MOU, distribution of profit etc) 7. Grading, packaging and storage. 8. Management of Fund. 9. Institutional development. 	<p>On going /day basis @ Rs. 1000/day (excluding travel cost)</p>
3	<p>Agro-Process Units of Farmers: Facilitation in following areas</p> <ol style="list-style-type: none"> 1. Formation of Process units of farmer. 2. Selection of commodity for agro processing and allied activity. (Dal mil, cotton ginning, dairy, goat farm, small oil mil, vermi compost, NADEF, flour mil. Spices processing) 3. License form different line department. 4. Bank Proposal writing skills. 5. Brand development and management. 6. Quality management 	<p>On going /day basis per person @ Rs. 1200/day (excluding travel cost)</p>

	7. Development of marketing skills. 8. Business planning and financial managements.	
4	Building People's Organizations and People's Institutions: Support in the area of conceptualizing, promoting, facilitating and managing the PO/PI 1. Producer Company. 2. Farmers club. 3. Cooperative units. 4. Common interest groups. 5. Collective IGA.	On going /day basis @ Rs. 1200/day/person (excluding travel cost)
4	Gender Training and education to different Groups : Designing and imparting gender training and education as per need and profile of the participants it will include the following activities 1. Gender concepts 2. Attitudinal change 3. Perspective enhancement 4. Gender mainstreaming in livelihood. 5. Gender equity. 6. Violence Against Women 7. Women's empowerment	Per day basis @ Rs. 1500/day (excluding actual travel, accommodation and food expenses)
5	Project writing and monitoring: It will include identification of the project area, profiling of the project area, resource mapping, need assessment, identification of the core problems, identification and selection of applicable Govt. Schemes, Preparing project documents and budgeting, identifying training needs, Developing understanding on project goals objectives and Planned activities & Sharing project proposal. Conducting on going evaluation and monitoring of project working and providing guidance as per the project goal and objectives.	On going /day basis @ Rs. 2000/day/person (excluding travel cost)
6	Mass mobilization: It will include conducting village meetings, focus group discussion, home visits, development of education material, farmers field schools, exposure visits, experience sharing	On going /day basis @ Rs. 1000/day (excluding travel cost)

6. Terms and conditions for consortium with any organization.

The FNGO can apply for the required support on their letterhead. RNGO will make a short visit for this organization's need assessment. In the first meeting after the assessment visit the need based requirements will be mutually worked out and agreed up on. Further Terms of References will be developed and signed by both FNGO and YUVA-Rural where in clear qualitative and quantitative tasks will be spelt out, time schedule, remuneration etc will be very clearly articulated. The ToR agreement will be done on agreement. Terms of payment also will be given in the ToR. The assessment visit and first meeting will be calculated in the payments.

Datta Patil
Executive Director
YUVA Rural

CHAPTER 7: WATERSHED ORGANISATION TRUST

1. Name of the organization: WATERSHED ORGANISATION TRUST (WOTR)

2. Contact Details:

Name: Mr. Kiran Shelke/ Mr. Kishor Telang

Designation: Manager

Address: 'Paryavaran', Behind Market Yard, Ahmednagar 414 001

Mobile No: 09423791527- 09422226414, **Phone No:** 0241-2450188, **Fax No.:** 0241 2451134

Email ID: trainings@wotr.org, kiran.shelke@wotr.org.in, kishor.telang@wotr.org.in, ahmednagar@wotr.org, info@wotr.org

3. Core Areas/ Expertise of the organization:

WOTR since 1993 has been undertaking participatory holistic and integrated development for poverty reduction in resource-fragile rain fed regions in India. The area of intervention has been through enhancing capabilities of NGOs, other implementing agencies and of rural communities to regenerate and manage the watersheds they live in. This includes the integration of appropriate agricultural practices, diversification of livelihood sources in order to reduce risks, adoption of renewable energy technologies at the household level, health and sanitation. As of March 2010, WOTR's work has touched the lives of over 800,000 people from 1,459 villages. Under the Watershed Development Programme area covered is 576,940 ha in four states of India.

WOTR offers Services and Products in the area of

1. Project Support Services:

WOTR has been supporting the different projects and programs implemented by the donor agencies and state and central government. Following are the projects supported by WOTR till date

- Capacity Building Agency for Indo-German Watershed Development Programme (IGWDP), Maharashtra
- Mother NGO for Drought Prone Area Programme (DPAP), Maharashtra (Govt. funded)
- Project support to Integrated Wasteland Development Programme (IWDP)
- Resource Organisation for Andhra Pradesh Rural Livelihood Project (APRLP)
- Resource Support Organisation (RSO) for Vidarbha Distress Development Program in Maharashtra (PM / NABARD)
- Resource Organisation for Rural Development Interventions in South-East Madhya Pradesh
- Resource Support Agency in Tribal Belt of South Rajasthan

2. Research and Documentation:

WOTR has been involved in research and documentation work for the last decade. WOTR has done Socio-economic Baseline Studies of several Watershed Villages and 45 Research Studies on various other issues like Drinking Water, Participatory Net Planning, Management of Livestock in Drought Situations in Rain fed Regions of Maharashtra, Panchayat Raj Institutions, Nutrition study etc. Till date WOTR has published 20 books on various topics and 37 films have been produced and are available on various aspects of Watershed Development, Women's Empowerment, Renewable Energy and case studies of completed watershed

3. Trainings and Exposure Dialogue:

Designing and conducting need and demand based trainings in natural resource management, participatory and integrated watershed development, community mobilization, application of IT to project management and entrepreneurship development. Up to March 10 WOTR has conducted following trainings at Dareawadi training center Up to March 10 WOTR has conducted 5,377 training and Exposure programs including 70,381 participants for implementing partners. 617 national level trainings and exposure programs have been conducted for various NGOs, Govt officers, NABARD officers and practitioners from 27 states of India. Total 17,308 participants were participated in it. 29 international training cum exposure programs have been conducted in which 386 participants have been participated. The participants were representatives from international NGOs, Funding agencies, Bureaucrats and practitioners. They were mostly from Europe and south African countries

4. Information Technology and Software Development

During past decade, WOTR developed various software systems for managing large scale projects like Management Information Systems, analysis of Socio-Economic data, Technical and Financial plans for watershed management and Muster Analysis, which provide complete details of financial and physical progress - project-wise, land use-wise and gat (survey) number-wise.

This software is widely used by NGOs all over the state and also from outside Maharashtra

[Log on to www.wotr.org](http://www.wotr.org) for more details.

4. Services that organization can offer to FNGOs.

Sr. No.	Description of the services	Service Charges (including taxes if any)
1	Support in Proposal Preparation	
	1. Senior Officer charges will be 2. Middle level officer 3. Junior level officer	Rs.3000/- per day Rs 2500/- per Day Rs 2000/- per day
2	Support monitoring services	
	1. Senior Officer charges will be 2. Middle level officer 3. Junior level officer	Rs.3000/- per day Rs 2500/- per Day Rs 2000/- per day
3	Review and evaluation studies	The charges are based on the type of assignment
4	Trainings	
	<ul style="list-style-type: none">• Objective Oriented Project Planning• Participatory Monitoring• PRA• Use Of Geological Aspects And GIS In Watershed Management• Social Issues In Watershed Management• Water Budgeting• Role and Functions of PRI in Village Development	Rs. 1000/- per day per participant (Minimum 16 Participants)
5	Trainings for Project Staff-	
	<ul style="list-style-type: none">• Engineers• Community Organisers• Mahila Samaj Sevika• Watershed Supervisors	Rs. 1000/- per day per participant (Minimum 16 Participants)
6	Training for village communities	
	<ul style="list-style-type: none">• Awareness Training• Project Planning and Implementation	Rs. 500/- per day per participant (Minimum 16 Participants)

	<ul style="list-style-type: none"> • Sustainability – Post Watershed Management • Gender in Watershed Development • SHG Formation and Management • Participatory Impact Monitoring 	
7	Information Technology and Software Support	
	<ul style="list-style-type: none"> • Management Information System (MIS) for Integrated Watershed Management • Decision Support System (DSS) for Integrated Watershed Management • Participatory Net Planning (PNP) • Expert System for Project Appraisal and Verification • Socio-Economic Survey & Analysis • Software for trainings data maintenance • eLearning Development 	The charges will be as per the assignment and nature of service

5. Terms and conditions for consortium with your organization.

- For each service the organization demanding the services will have to enter in to the formal agreement with WOTR.
- The payment terms will be written in the agreement
- The objective, methodology and the outcome of services will be written in the agreement.

